## Madison's Lumber Retrospective A 60-year walk down forestry's Memory Lane

-IB RICHARDS STREET - VANCOUVER 2, B.C. - PACIFIC 6838

## AN INDEPENDENT MARKET SURVEY COVERING FIR, HEMLOCK, CEDAR, WESTERN WHITE SPRUCE

VOL. 20 No. 1

January 9, 1970

MacMillan Bloedel Ltd., reported they have laid off 220 employees at two of their shingle mills because of lack of demand in the U.S. Other major B.C. Coast manufacturers report they are running at 85 percent of their lumber production because of the slow U.S. and Canadian markets.

Phyllis Wolton, president of Wolton Lumber Ltd., has announced the appointment of Dale Brett at general manager of the Company.

Vol. 20 No. I

January 16, 1970.

Barnett Lumber Industries in Vancouver report they have been appointed sales agents for West Coast Plywood Specialties who specialize in cut up and shaping plywood for special requirements. Paul Girard is in charge of sales.

Barnett also reports that R.W. Scott former company president has resigned and acquired the assets of Pac Deck Sales Ltd. at Ruskin B.C. Tom Barnett is now company President.

Vol. 20 No. 2

January 23, 1970

Total cars loaded for U.S. in 1969 were 36,642 compared with 37,751 for 1968. Cars destined for overseas export were also down by 237, from 874 during 1968 to 637 during 1969.

On a footage basis, allowing an average of 50 M per car the total decline

for 1969 was 67,300,000 b.f.m. of which 55,450,000 feet were rail cars.

One interesting aspect of the year's total was that rail cars during December 1969 totalled 3017 up 428 cars from the 2589 total during December 1968.

Vol. 20 No. 2

January 30, 1970.

Seaboard Lumber Sales Company Ltd., in Vancouver who represent 30 B.C. coast and Interior mills reported that lumber shipments were down 27 percent to one billion board feet and plywood volume dropped 10 percent to 317 million square feet during 1969 compared with 1968.

Gary S.J. Bowell, president of Rayonier (Canada) Ltd. has succeeded L.L.G. Bentley as Seaboard chairman. R.C. McMillan of Crown Zellerbach Building Materials is vice chairman.

Feigl, Sam Heller, G.M. Lyttle, H.E. Manning and G.L. Malpass.

Vol. 20 No. 3

February 6, 1970.

The vote of 3000 longshoremen was 1,391 against the new offer and 1,338 in favor of it. Individual longshoremen said they are satisfied with the pay increase, the additional fringe benefits which include a \$13,000 retirement settlement, but they object to the changed work rule that will reduce gang size minimums.

Kootenay Forest Products Ltd., at Nelson B.C. a division of the Eddy Mate Company Ltd., has acquired the assets of H.R. Stafford and Sons Ltd. of Harro 20 miles east of Nelson B.C.

taken Lloyd's position at Canoe.

Bert L. Schrader of Oroville, Washington, will open a wholesale branch office at 837 West Hastings Street, Vancouver, on February 15. Mrs. Bettie Kyte will be in charge.

Vol. 20 No. 8 April 3, 1970

IWA has wired B.C. Labour Minister Leslie Petersen asking the department to force Forest Industrial Relations into a resumption of bargaining. Talks broke off because the union negotiating team was beefed up with legal advisers and other outsiders (notably B.C. Federation of Labour Secretary Ray Haines). FIR has taken the position talks have always been a family affair and remain that way. The union regards FIR's position as "a totally unwarranted intrusion into union affairs."

When we first started to report on the Spruce market in 1950 there were hundreds of small green producers in B.C. and Alberta. Most of their sales were through the major transit shippers in B.C., Alberta, Washington and Oregon.

Vol. 20 No. 7.

April 10, 1970

Charles R. Widman, former president of Cooper Widman Limited, whose assets were acquired by Bulkley Valley Forest Industries Ltd., has established a new wholesale lumber company, Widman Industries Limited in Vancouver. General sales manager is Colin Jensen.

William R. Garnett, vice president and general manager of Cariboo Pacific Corporation, Tacoma, Washington has died.

Tom Feldman, president of Feldman Timber Company Limited, of Timmins, Ontario, one of the founders of the Ontario Lumber Manufacturers Association died recently.

Vol. 20 No. 9

April 17, 1970.

Although MacMillan Bloedel Limited reached record sales and earnings in 1969, the achievement was less than might have been expected in view of the company's vigorous expansion program, the Hon. J.V. Clyne, chairman and chief executive officer, announced in his annual report.

The company had a total income of \$644,466,799 up from \$584,490,606 in 1968 and net earnings of \$42,550,721 or \$2.04 per share, compared with \$38,799,447 or \$1.68 per share in 1968.

H.R. MacMillan, 84 and W.J. Van Dusen have retired from the board of directors of MacMillan Bloedel Ltd. The original H.R. MacMillan Export Co. was formed in 1919.

Weldwood of Canada has acquired Canim Lake Sawmills Limited, a lumber manufacturing and plywood complex at 100 Mile House B.C.

Crows Nest Industries at Elko B.C. who completed their sawmill during 1969 at a cost of \$5.3 million reported a net loss of \$1,515,467. This compared with a net profit of \$479,449 in 1968. "A continued soft market in lumber could sharply limit earnings" warned Chairman Thomas F. Gleed.

Vol. 20 No. 8

April 24, 1970

Canadian Plywood Corporation, a cooperative at Annacis Island in B.C. has been seized by the department of national revenue for unpaid income tax of \$120,000 for the past year.

The company which was formed two years ago was sold in a share transaction last November to the Goldfield Corp., a Delaware based firm. Goldfield was suspended from trading on the New York Stock Exchange after issuing shares to the 308 Canadian Plywood shareholders. Each had invested \$7,500 and had

Kootenay Forest Products Ltd., at Nelson B.C. a division of the Eddy Match Company Ltd., has acquired the assets of H.R. Stafford and Sons Ltd. of Harrop, 20 miles east of Nelson B.C.

Barnett Lumber Industries, one of B.C.'s oldest established trading companies have moved after 27 years on Eveleigh Street in Vancouver to 1885 West Broadway.

Vol. 20 No. 3 Feb. 13, 1970.

Cooper Widman Ltd., in Vancouver will market the total production of the Abitibi Paper Co. stud mill at Smooth Rock Falls, Ontario. Studs will be P.E.T. KD. Annual production is reported at 25MM.

A prominent Vancouver lumber executive, Robert F. Koerner, 57 has died.

Mr. Koerner was president of Skeena Forest Products Ltd., and Trans Continental Lumber Ltd. He was also the consul for El Salvador in Vancouver. Evans Products Co. Ltd., in Vancouver has laid off 225 employees in its plywood plant because of lack of orders from Ontario and Quebec. The company said that fir plywood sales have been falling since last October. Now current inventories are too high.

Net income of Weyerhaeuser Company rose 23 percent to \$131.4 million, or \$2.11 per share in 1969 above its 1968 total. Sales gained 18 percent to \$1.24 billion. Assets increased to \$1.64 billion from \$1.14 billion in 1968.

Vol.20 No. 4

February 20, 1970.

Crown Zellerbach Canada Ltd. reported its net income for 1969 rose 8 percent to \$13,782,000 from \$12,776,000 in 1968. President R.G. Rogers said the increase in profits was below the 13 percent increase in net sales which rose to a record \$205,043,000 from \$181,389,000 the previous year.

Very little improvement reported to U.S. Atlantic this week. Final export figures for 1969 released by the P.L.I.B. show that waterborne shipments were down 13.4% compared with 1968, and were the lowest since 1963.

Shipments to U.S. were down 14%; to U.K. down 24.4%; to Japan 22.6%. Shipments to European Common Market were up 31.0% over the previous year.

Total waterborne shipments from B C. during 1969 were 2,226.5 million board feet.

Vol. 20 #5

Sp

ma

of

March 6, 1970

Implementation of the new grading rules in the U.S. has been delayed until September 1, 1970, due to the inability of individual U.S. grading agencies to work out the specific strength values of individual species.

Vol 20 .... -

March 13, 1970

National American Wholesale Lumber Association reported that in 1969 a total of 13.3% or \$292,000 of NAWLA sales volume went to mobile home manufacturers, prefabricators and home manufacturers. Retail dealers continue to be the biggest customers, representing 60% of sales volume for a value of \$1.344,000,000. Industrial accounts totalled 15%.

Gary Fillinger, former lumber sales manager for Kamloops Pulp & Paper Co. Ltd., is moving to Finlay Forest Industries Ltd. at Mackenzie, B.C.

Vol. 20 #6
B.C. lumber manufacturers received a potential shot in the arm from the announcement this week by President Nixon that he is recommending doubled production of federally subsidized housing from 223,600 units in 1969 to more than 450,000 units this year.

Woodworkers in B.C. have been told by letter from Forest Industrial Relations, Kootenay Forest Products Ltd., at Nelson B.C. a division of the Eddy Match Company Ltd., has acquired the assets of H.R. Stafford and Sons Ltd. of Harrop,

20 miles east of Nelson B.C.

and would amount to a 48% increase for workers.

Kurt Schleith is now president of Downie Street Sawmills Ltd. at Revelstoke B.C. Company is now handling its own sales of Cedar, Spruce, Hemlock and Fir under sales manager Mike Melnichuk. Specialties are Cedar clears, boards and